جمهوری اسلامی ایران
وزارت امور خارجه

شماره : ۱۴۱۱/۱۶۳/۶۰۲۲۴۹
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زمان : ۱۵:۱۱:۳
پیوست : دارد

آنی

بسمه تعالی

جناب آقای صانعی

رئیس محترم اداره امور شمال دریای سیاه

موضوع: دعوت از فعالان بازرگانی و نهادهای سرمایه گذاری برای شرکت در هفتمین هفته بازرگانی مولداوی

با سلام؛

تصویر یادداشت های سفارت جمهوری مولداوی در باکو (اکردیته در تهران) به این نمایندگی به شماره ۷۵۸/ ۰۲۲ / IRN / AZE به همراه تصویر یادداشت آن سفارت به وزارت امور خارجه جمهوری اسلامی ایران به شماره ۷۵۷ / ۰۲۲ / IRN / AZE مبنی بر درخواست انعکاس دعوتنامه آژانس سرمایه گذاری جمهوری مولداوی از انجمن های تجاری، صندوق های سرمایه گذاری، جامعه تجار و مقامات دولتی مسئول و مرتبط با امر سرمایه گذاری و تجارت در کشورمان برای شرکت در هفتمین دور از هفته بازرگانی آن کشور که به صورت آنلاین و طی دو روز (۳۰-۲۹ آبان ۱۳۹۹) و با دستور کار و برنامه ای که ضمیمه است، برگزار خواهد شد، به پیوست ایفاد می گردد.

خواهشمند است مراتب را در اسرع وقت به سازمان توسعه تجارت، اتاق بازرگانی ایران و سایر نهاد های ذی ربط منعکس نمایند.

سیدعباس موسوی
سفیر جمهوری اسلامی ایران در باکو

رونوشت :
- جناب آقای حمید زادبوم معاون محترم وزیر و رئیس کل سازمان توسعه تجارت ایران
- جناب آقای مهاجر مدیر کل محترم دفتر هماهنگی و پایش روابط اقتصادی دوجانبه
- جناب آقای صبوری مدیر کل محترم دیپلماسی اقتصادمقاومتی،پایش و مقابله با تحریم ها
- جناب آقای موسوی ملکی رئیس محترم اداره امور جمهوری آذربایجان

AMBASADA REPUBLICII MOLDOVA
ÎN REPUBLICA AZERBAIDJAN
MOLDOVA RESPUBLİKASININ AZƏRBAYCAN
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№ IRN/AZE//022/757

The Embassy of the Republic of Moldova to the Islamic Republic of Iran, with residence in Baku, the Republic of Azerbaijan, presents its compliments to the Ministry of Foreign Affairs of the Islamic Republic of Iran and has the honor to inform about the major annual economic event "Moldova Business Week-2020" that will be organized by Moldovan authorities this year in a digital format in the period November 19-20, 2020 *(the invitation and draft agenda of the event are attached).*

The Embassy would appreciate a kind assistance of the esteemed Ministry in forwarding the mentioned information to the relevant institutions of the Islamic Republic of Iran.

The Embassy of the Republic of Moldova to the Islamic Republic of Iran, with residence in Baku, the Republic of Azerbaijan, avails itself of this opportunity to renew to the Ministry of Foreign Affairs of the Islamic Republic of Iran the assurance of its highest consideration.

Baku, November 04, 2020

Attachment: 7 pages

MINISTRY OF FOREIGN AFFAIRS
OF THE ISLAMIC REPUBLIC OF IRAN
TEHRAN

AMBASADA REPUBLICII MOLDOVA
ÎN REPUBLICA AZERBAIDJAN
MOLDOVA RESPUBLİKASININ AZƏRBAYCAN
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№ IRN/AZE//022/758

The Embassy of the Republic of Moldova to the Islamic Republic of Iran, with residence in Baku, the Republic of Azerbaijan, presents its compliments to the Embassy of the Islamic Republic of Iran to the Republic of Azerbaijan and has the honor to requests the latter to forward the attached Note Verbale of the Embassy No.IRN/AZE/022/757, dated November 04, 2020, to the Ministry of Foreign Affairs of the Islamic Republic of Iran.

The Embassy of the Republic of Moldova to the Islamic Republic of Iran, with residence in Baku, the Republic of Azerbaijan, avails itself of this opportunity to renew to the Embassy of the Islamic Republic of Iran to the Republic of Azerbaijan the assurance of its highest consideration.

Baku, November 04, 2020

Attachment: 1 Note Verbale

THE EMBASSY OF THE ISLAMIC REPUBLIC OF IRAN
TO THE REPUBLIC OF AZERBAIJAN
BAKU

INVEST MOLDOVA

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OFFICIAL INVITATION TO PARTICIPATE TO THE DIGITAL EDITION OF THE MAJOR ECONOMIC EVENT "MOLDOVA BUSINESS WEEK - 2020"

Dear Sir/Madam,

On behalf of the Investment Agency of the Republic of Moldova, it is my greatest pleasure to invite you to attend the 7th edition of Moldova Business Week to be held on November 19-20.

MBW-2020 will take place in digital format, ensuring a safe online space for participation, reconceptualized to enhance the awareness of the Republic of Moldova globally as a hidden gem for investment, offering an experience that creates connections.

By joining this unique platform to explore investment, trade and economic opportunities of the Republic of Moldova you'll enjoy a new level of engagement and interactivity between participants, keeping networking at the core of the event experience.

This year's program will focus on harmonious combination between the global knowledge' sharing regarding megatrends and FDI, while local companies from strategic economic sectors: ICT, BPO, R&D and Electronic Manufacturing, Infrastructure, Fashion and Agrifood, - will spotlight their investment profiles for the perfect international matching.

The Government panel will give an insight into investment-related proactive policies aimed at supporting business climate, leading the Republic of Moldova towards a digital economy. Top challenges, innovations and technologies adjusted to a new economic reality will be addressed by inspirational leaders, insightful experts and visionary entrepreneurs.
Made in Moldova brands will showcase their testimonials on how the international recognition can be built in a country with untapped potential for growth.

We anticipate your acceptance to this invitation and extend it to concerned business associations, investment funds, national authorities in charge of investment and trade, your business community.

You are invited to join and connect to more than 1000 business partners, leading Republic of Moldova towards a Digital, Sustainable and Resilient Economy.

*** The participation is ensured by the online Registration at www.mbw.md.**

Yours sincerely,

Digitally signed by Verbeniuc Rodica
Date: 2020.10.26 11:05:22 EET
Reason: MoldSign Signature
Location: Moldova

Rodica VERBENIUC

General Director of the Moldovan Investment Agency

Agenția de Investiții din Republica Moldova
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19 November - MBW 2020

AGENDA

MOLDOVA BUSINESS WEEK, 19 – 20November 2020

MOLDOVA - HIDDEN GEM FOR INVESTMENT

Venue:Online / Working language: English

11:00–11:30	**FESTIVE OPENING** **HOST**- RodicaVERBENIUC, General Director, Moldovan Investment Agency
	Ion CHICU,Prime Minister of the Republic of Moldova **Peter MICHALKO**, Head of the Delegation of the European Union to Moldova– **TBC** **Dereck J. HOGAN**, U.S. Ambassador to the Republic of Moldova break (2 min)
11:30 – 11:50 (20 min)	**MOLDOVA - HIDDEN GEM FOR INVESTMENT,OPPORTUNITIES TO GROW YOUR BUSINESS IN MOLDOVA** - Igor ȘTEFANEȚ – Head of Investment Attraction and Protection Team, Moldovan Investment Agency *Incentivesand factors of attractiveness of investment climate in Moldova*,Moldovan Investment Agency
	break (2 min) Moldova country brand
11:55 – 12:15 (20 min)	Special Guest **Doctor Binod CHAUDHARY** Chairman of Chaudhary Group, Nepal and CG Corp Global – amulti-dimensional conglomeratewith a net worth exceeding $1.5 billion, comprising 160 companies with123 brands in 27 countries and a workforce of more than 15,000 people. Global player in fast-moving consumer goods, covering over 2.6 percent of the world's shares in the noodle market.Philanthropist, Global Player, Member of Parliament of Nepal, President Emeritus of Confederation of Nepalese Industries, Member of World Presidents Organization.
12:15 – 12:30	Q&A
	break (5 min) Invest Moldova
12:35 – 13:45 (1h10min)	**SHIFTING TO THE NEWGLOBALECONOMIC REALITY** *Panel session* *Moderator: Dumitru CIORICI, Media Entrepreneur, economic journalist*

12:35 – 13:45

- ***Financial policies and tax incentives for stable economy*** - Sergiu PUȘCUȚA, Deputy Prime Minister, Minister of Finance
- ***Governmental solutions for investment attraction*** - Sergiu RĂILEAN,Minister of Economy and Infrastructure
- ***Upgrading public services through digitalization***– Iurie ȚURCANU, Director, E-Governance Agency
- ***Transformation of human capital to fit the new era***–Viorel BOSTAN, Rector, Technical University
- ***World Best ICT ecosystem*** - Natalia DONȚU, Administrator, Moldova IT Park
- ***Creative industries, the rise of niche sectors***–Doina NISTOR, Chief of Party, Moldova Competitiveness

- *Moldova also has significant potential in organic farming. Legislation has been harmonized with EU requirements.*

break (5 min)

17:30 - 19:00 (1h30min)	**PANEL 2 –INFRASTRUCTURE AND PUBLIC PROPERTIES (large scale national investmentprojects)** *Moderator: Elena OLEINIC- SLIVINSCHI, Deputy General Director, Moldovan Investment Agency*

- *Regional development*- Anatol USATÎI, State Secretary, Ministry of Economy and Infrastructure
- *Chișinău Mayorship investment projects (e-ticketing in public transport, parking, smart street lightening)* – Victor Chirenda, Deputy Mayor, Chișinău Municipality
- *Multifunctional Industrial Platforms* - ODIMM
- *Public Property Assets* – Agency for Public Property

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20 November - MBW 2020

MOLDOVA - HIDDEN GEM FOR INVESTMENT

Venue: Online / Working language: English

11:00 – 12:00 (1h)	HOST- Rodica VERBENIUC, General Director, Moldovan Investment Agency FOREIGN DIRECT INVESTMENT – SHORT-TERM SHOCKS, LONG-TERM CHALLENGES AND OPPORTUNITIES:TRENDS AND POLICY PERSPECTIVES *Moderator:Andrei CRIGAN, Partner, Gateway & Partners* **Keynote Speaker - Massimo MELONI,** Investment Policy Reviews Division on Investment and Enterprise UNCTAD (United Nations Conference on Trade & Development) - Recent trends in global FDI flows and prospects for the coming years; - Impact of the COVID-19 pandemic on FDI in the short, medium and long term - global and by region; - The impact of the megatrends on global value chains and FDI. **Keynote Speaker - Stefan KRATZSCH,** Investment and Technology Promotion Division, Department of Digitalization, Technology and Innovation, UNIDO (United Nation Industrial Development Organization) - Connecting SDGs with "quality" FDI following the global pandemic; - Leveraging SMEs opportunities to the core performance metrics compounded with a digitalization strategy. **Keynote Speaker** – TBC, Invest Moldova USAID program "Moldova investment potential for durable SME's development"
	Break 5 min.
12:05 – 12:45 (40min)	THE BUSINESS - PARTNER AND STAKEHOLDER FOR GOVERNMENTAL REFORMS **Discussion panel** *Moderator:Ion LUPAN, Chief Secretariat, Economic Council to the Prime Minister*
	▪ **European Business Association-** Mariana RUFA, Executive Director ▪ **American Chamber of Commerce of Moldova** - Mila MALAIRAU, Executive Director ▪ **Foreign Investors Association-** Ana GROZA, Executive Director ▪ **Alliance of Small Enterprises-** Liliana BUSUIOC, Executive Director
	Break (15 min)
13:00 - 19:00 (6 h)	**CONSECUTIVE PITCHING SESSIONS during which Moldovan companies will present their investment profile in front of potential investors and partners** ***FOR REGISTERED PARTICIPANTS ONLY***
13:00 - 14:30 (1h30min)	**PANEL 1 – ICT** *Moderator: Marina BZOVII, Executive Director; ATIC Association of TIC companies in Moldova* **Sector overview: Vitalie TARLEV, State Secretary, Ministry of Economy and Infrastructure**
	▪ *Third sector of the national economy with a faster growth rate: 8% of GDP;* ▪ *Only sector of the economy that has dedicated policies in place (IT Park Law, It Visa);* ▪ *Since 2005, the ICT sector has increased over 40 times;* ▪ *Exports of IT services - increasing by 50% (2018 vs 2017);*

- *In 2019 Moldova IT Park was recognized by the International Telecommunication Union (ITU) as one of the best global practices in promotion and development of the IT ecosystem;*
- *Chisinău won in the category for the Emerging City of the Year in SEE in 2020;*
- *Over 90% coverage of fiber optic networks and 98% coverage of 4G communications at the lowest prices in Europe;*
- *This sector benefits from highly qualified and multilingual human resources (over 28,000 employees in ICT);*
- *Moldova ranks 4th in the world in terms of the percentage of the population covered by gigabit internet only after Singapore, South Korea and Malta and the 6th most accessible country in the world (based on the average cost of broadband).*

break (5 min)

14:30 - 15:55 (1h25min)	**PANEL 2 – BPO** *Moderator: Cornel COȘER, Partner, Gateway & Partners* Sector overview:Alina MONACU, GIZ, Economic Policy Advice to the Moldovan Government

- *The BPO segment represents approximately 12% of the outsourcing market;*
- *Estimated by an IDC report*, that it will record significant growth, reaching a value of $30.42M by 2024, compared to $14.45M in 2018;*
- *The current workforce size of Moldova's BPO & SSC industry is over 3,000 people, servicing European and US markets predominantly. The service focus is across multiple industries, especially in Logistics, Travel, and Telecom sectors;*
- *From the world's longest nanowire or the world's first nanostructures micro-submarine, Moldova innovation is impacting research and product development globally;*
- *Moldova offers a collaborative ecosystem for R&D including 11 Public Research Institutes, 8 innovation incubators, one Science and Technology Park;*
- *The Republic of Moldova is ranked 58 out of 129 countries in the Global Innovation Index 2019. Research and development expenditure (% of GDP) in Moldova was reported at 0.24 % in 2019;*
- *Moldova offers a unique incentive – 7% tax on turnover for IT Virtual Park residents carrying out R&D and some BPO activities.*

break (5 min)

16:00 – 17:30 (1h30min)	**PANEL 3 – ELECTRONIC MANUFACTURING SERVICES** *Moderator: SabinaCRIGAN, Partner, Gateway & Partners* Sector overview: Representative of *Association of Electronic Industry Companies (ACEM)*

- *The electronics sector covered a wide range of activities such as semiconductors, PCBs, transformers, sensors, navigation systems and electronics for naval ships and submarines;*
- *171 companies in 2019;*
- *16.000 employees in 2019 (+69% compared to 2015);*
- *Exports of 526.4 mil USD in 2018 (double compared to 2015 and 5 times more than in 2008);*
- *Revenues of 7 bln lei of turnover in 2019 (2.5 times more than in 2015);*
- *The sector established its own association - Association of Electronic Industry Companies (ACEM);*

break (5 min)

17:35 - 19:00 (1h25min)	**PANEL 4 – MANUFACTURING AND FASHION** *Moderator: Irina TOLSTOUSOV, Moldovan Investment Agency* Sector overview:Iulia ALLERT, Vice President of the Light Industry Employers Association (APIUS)

- *Manufacture of textiles, clothing, leather goods and footwear is an important and competitive branch of Moldova;*
- *One of the largest exporters in the Moldovan economy, representing 16% of exports (2018) and registering an average increase in exports of 10% each year, starting with 2015;*
- *The sector also represents 4% of the total number of national employment, with more than 30,000 people working throughout the industry, mainly women;*
- *Moldova is known for high quality production, short delivery times, flexible orders and value-added production from CMT plus full package service;*
- *Based on duty-free access to EU, Eastern European and Turkish markets, Made in Moldova fashion products are exported to more than 12 countries, mainly to the EU;*

- *447 light industry enterprises in Moldova, more than ¼ have gone from low to high sustainable production;*
- *Republic of Moldova advances with a common platform "Din Inima" which brings together about 100 local brands.*